

The UPS Store



Perks Plus Program

The UPS Store Certified, Proven, Turn-key System for Building Sales is Available Now...

It's true! Our easy-to-use - <u>The UPS Store certified</u> sales-building service, attracts more <u>new</u> customers, more visits and more spending. That means you'll sell more bubble-wrap, peanuts, boxes, shipping, copies and printing than ever before. That's because customers earn points for spending money at your business <u>and</u> promoting you to family, friends and co-workers.

It's easy too. Here's all you do...



1. Invite customers to join your program online or in your store. (It's easy.)



2. Give customers their points with each purchase. (takes 5-7 seconds right on your POS.) **Done.**

We do all the rest...



1. We'll Increase Your Holiday Traffic: We will automatically send **the right message** to the **right customer** on **the right day** to drive bigger sales. We'll also send colorful, highimpact email messages to your entire customer list **on every major holiday**, using your choice of special offers. They stream through your door with your offer in hand. It's 100% automatic!



2. Capture Birthday Shipping: We also email a bright, cheerful birthday greeting to customers. They'll love that you remembered them and you'll learn to turn this "nice touch" into a year -round income opportunity as gifts and services are purchased.



EMAIL

FACEBOOK

3. We'll Bring Back Lost Customers: If you don't know that a customer has quit buying from you, how can you get them back? <u>You can't!</u> So, the minute one of your customers misses a regular visit, we'll reach out to them with a compelling reason to return and start spending money again. Customer Saver happens automatically.









4. We'll Attract "New" Customers: Your best customers tell their "best" friends, family and co-workers about YOUR business. That's because we issue points to them for each new referral. **This builds your customer base** *fast* with powerful "word-of-mouth" referrals.

5. We'll Make You a Community Hero: Create (and run) as many fundraisers as you want, whenever you want... with just a few mouse clicks. We'll show you how get local groups promoting your business to friends and family. **Groups can even compete against each other to see who can spend the most money at your business.** (Relax, it's easy!)

6. We'll Make You Popular on Facebook: We'll connect your business to the tremendous marketing power of Facebook. Your customers will "Like" your page (all their "friends will immediately see that they "Like" you). And they also earn start "Sharing" your Facebook updates and offers. This extends your reach far beyond your current customer base.

7. We'll See That You Get Plenty of Great Reviews: We'll even issue points to customers for posting reviews on sites like Yelp and then sharing them on Facebook. This adds a steady stream of great reviews and also helps counteract any negative reviews by pushing them to the bottom.

We've made sales building—amazingly powerful and incredibly easy.

